



# Experience English

## Agent/Partner/Representative Questionnaire

<b><u>Company</u></b>			
Name of Company			
Address			
Telephone number			
Fax number			
Email address			
Is your company:	Single Office	Large Organisation	
Website			
Name of President / CEO			
Contact person / people			
How long has the company been in operation	Under 1 year	2 - 5 years	6 years or more
Year of foundation			
Member of official organisation	Yes	No	
Name of official organisation(s)			
Is your company an English UK Partner Agency?	Yes	No	
<b><u>Students</u></b>			
How many students do you send abroad each year?			
How many students do you send to the UK each year?			

How many of your students apply for a Student Visitor Visa each year?		What % is successful?	
How many of your students apply for a General Student Visa each year?		What % is successful?	
How do you ensure that your clients are genuine students? Do you check:	<ul style="list-style-type: none"> <li>• Motivation</li> <li>• Educational background</li> <li>• Employment history</li> <li>• Reasons for learning English</li> <li>• Plans for using their English</li> <li>• Current level of English</li> <li>• Financial status</li> </ul>		
Do you always meet your clients face to face?			
Do you send most students in groups or as individuals?			
What is the average length of course?	Weeks		
What are the most popular times of year for your students to visit the UK?			
<b><u>References</u></b>			
Which other schools do you work with in the UK?			
Which other schools do you work with in London?			
First reference			
Name			
Name of organisation			

Address	
Position	
Telephone number	
Email address	
Second reference	
Name	
Name of organisation	
Address	
Position	
Telephone number	
Email address	

Thank you very much for completing this questionnaire. The information will help us to provide you with the excellent level of service we strive to deliver.

Kevin McNally  
Sales and Marketing Director  
ELC Group